

The background is a scenic landscape of rolling hills and fields under a clear blue sky. A large, dark green, semi-transparent shape with rounded corners is positioned on the left side of the image, serving as a backdrop for the text. The sun is visible on the right side of the image, creating a lens flare effect.

Hydrogen Partnership Austria Ammoniak – Workshop 3. Juni 2025

**Herstellungsprozess, Lagerung, Weiter-
verwendung und geplante Innovationen**

Leonhard Werner / LAT Nitrogen Linz

Ammonia Basis Facts

The ammonia molecule has a trigonal pyramidal shape. It is a colorless, poisonous gas with a sharp, penetrating odor. Boiling point is $-33.35\text{ }^{\circ}\text{C}$ \rightarrow liquid handling under pressure. High heat of vaporization (23.3 kJ/mole at Bp). Very solvable in water forming a weak alkaline.

Production volume: 200 Mio. t/year

Applications:

- Base material for fertilizers and explosives
- Textile industry (PA, Nylon, ..)
- Hardening of metals
- Cleaning products, food industry
- Refrigerant in big cooling units
- Technical application for Urea, Melamine and Resins

Future potential: Marine fuel, energy carrier
Shift from a Nitrogen Carrier to a Hydrogen Carrier !

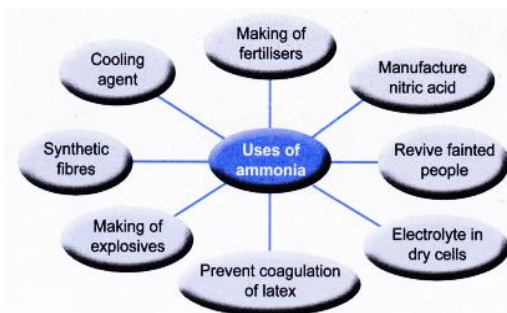
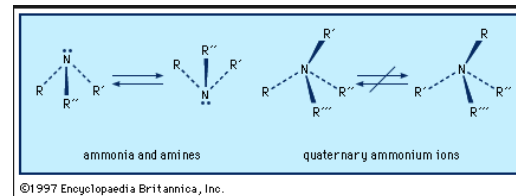


Figure Uses of ammonia





History of Ammonia Process

The invention changing life of mankind

Limited access of Germany to Salpeter from Norway and Chile (English monopoly)

Shortfall of nitrates for ammunition and fertilization (nation starving)

Extensive research to get fix nitrogen from air

Invention across the journey:

- Principle of catalysis (Alwin Mitsch)
- Ammonia synthesis with Fe catalysis (Fritz Haber)
- High pressure process technology (Karl Bosch)
- First industrial plants built by IG Farben (LU1913, Leuna 1916)

Hydrogen production by water gas shift reaction process used in steel industry.

Nitrogen introduction via air separating unit

Energy demand: 60 - 90 GJ/t ammonia

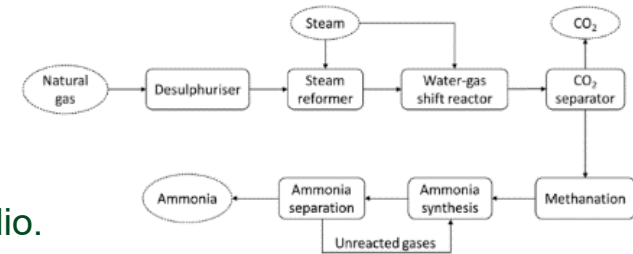
Many scientists regard this invention a most remarkable for mankind in the 20th century !



State of the Art Ammonia Production

Single Train Ammonia Process with SMR*

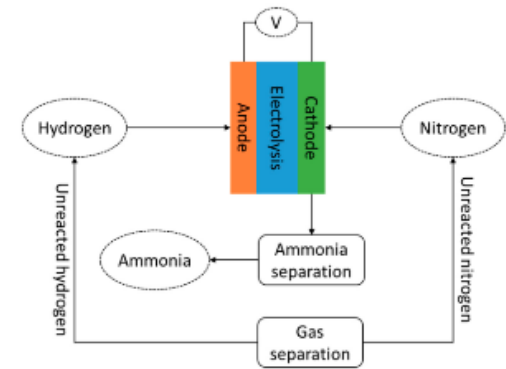
- 6 step catalytic reaction (intermediate synthesis gas 60% hydrogen)
- Basis NG, water & air (direct introduction) → CAPEX € 300 – 500 Mio.
- Final products: ammonia & carbon dioxide → used in urea production
- Allowing stand-alone setup (excess steam used for turbine drives)
- Cogeneration used to balance steam grid of plant
- Majority of plants are built according this principles
- Energy demand 28-45 GJ/t (depending on maturity of technology)
- Key is working continuously on reduction of energy demand!



Green Alternative

Hydrogen Nitrogen Based Loops

- Hydrogen is produced by electrolysis → several technologies (alkaline, PEM, ...) with different degree of maturity
- Nitrogen needs to be separated from air (air separating unit)
- Energy demand app. 31 – 37 GJ/t (electricity)
- Air separation & ammonia synthesis are mature technologies
- CAPEX € 500 – 800 Mio. (decreasing)
- Usage of existing ammonia synthesis loops can be considered → compression, synthesis pressure, ...
- Energy balance of process has less degree of freedom (efficient use of exothermic heat of reaction)



LAT Nitrogen Approach

Hybrid Plant with increased energy efficiency

■ Continuous effort for onsite energy optimization → e.g. Heat Highway projects

■ 1st step: integrating „green“ hydrogen with on site electrolysis into existing conventional ammonia plants

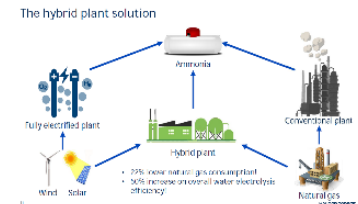
- Hydrogen feed → reduced duty primary reformer
- CO₂ reduction potential 10 % (substitution of NG) with 60 MW electrolysis JV with Verbund → Green ammonia Linz
- Switch natural gas & electricity on short notice → electrical grid regulation
- Project waiting on OPEX funding decision by Austrian government

■ Parallel to GrAmLi we can utilize Biogas to produce Green Ammonia

■ 2nd step: utilization of „green“ hydrogen from pipeline into existing smaller ammonia plant. Hydrogen / nitrogen feed → removal of front end

- Massive change in complex technology → demanding prototype development from technology and economically point of view

■ Existing units and infrastructure can be efficiently used !





Storage & Handling of Ammonia

100 Years of experience

- Liquefied ammonia can be stored & handled safely
- Storage capacity Linz: 10.000 t atmospheric + 400 t pressurized (14 bars)
- Storage under pressure or atmospheric (refrigeration need)
- Boil off & effort is minimal compared to liquefied hydrogen
- Annual rail transport in western Europe 1,5 Mio. – 2 Mio. tons





SAFETY

We care for each other!

We assess risks before acting

We strive for zero incidents/ accidents

We keep our workspace clean and tidy



RESPECT

We value diversity

We treat nature with respect

We act ethically in everything we do – it is the basis for all our (inter)actions

We work together respectfully and trustfully



ENGAGEMENT

We reach company goals through ownership and team- work

We respect our processes and improve where possible

We seek solutions that make a difference for our stakeholders

We recognize outstanding contributions

Our values drive our actions

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Ammoniak Transport per Zug

Klaus Hofstadler

3. Juni 2025

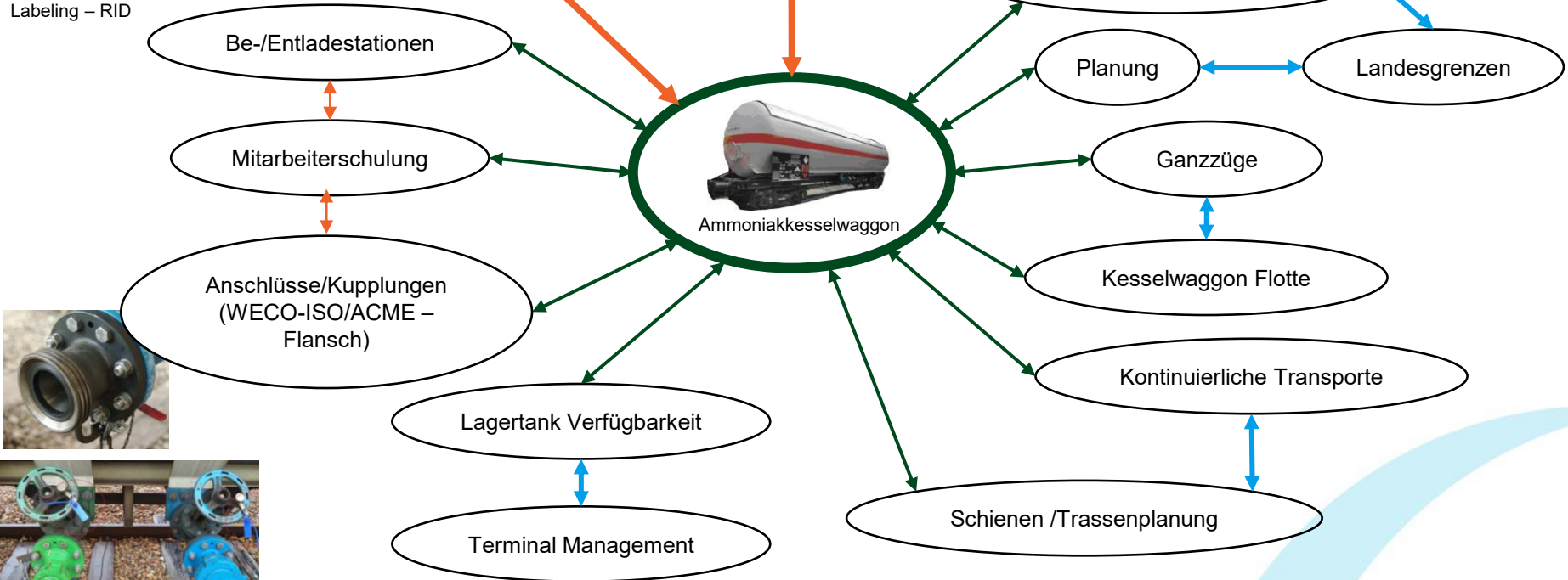
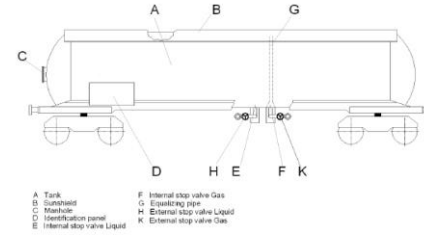
Ammoniak Transport per Zug

Top Priorität ist ein SICHERER Transport



UN Transport classification & Labeling – RID

Sicherheit !



Übersicht Ammoniak Transporte von Agrofert

Agrofert Ammoniak Transportes (Inbound und Outbound) werden durchgeführt mit Kesselwagen, River Barges (Rhein), Sea vessels und Pipeline.

Standort	Zugtransporte	River Barges	Deep Sea Vessel	Pipeline
Linz	X			(X)
Ottmarsheim	X	X		X
Grand Quevilly	X		X	(X)
Grandpuits	X			
Duslo	X			
Lovo	X			
SKW	X			

Quellen für Informationen über Ammoniak Transporte

 <https://www.ammoniaeuropa.com/>



 <https://www.fertilizerseurope.com/>



 <https://ammoniaenergy.org/topics/ammonia-transportation>



AMMONIA ENERGY
ASSOCIATION

 https://sqas.docs.cefic.org/safety%20guidelines/transporting-ammonia_byrail-by-efma-2007-guidelines-_road-substance/



Summary für Ammoniak Transport mit Kesselwagen

■ Sicherheit hat oberste Priorität!

- Mit **gut definierten Prozessen**, **gut ausgebildeten** und **regelmäßig trainierten Mitarbeitern** ist ein sicherer Transport von Ammoniak möglich (Beispiel LAT Nitrogen Linz)
- Eine **gute Planung** und **effektive Steuerung** (kontinuierliche Transporte) ist notwendig, um flexibel auf Veränderungen reagieren zu können
- Die **Ammoniaktransport Mengen sind derzeit im Steigen** (z.B. Kostenvorteile) und werden weiter steigen, da für den Import von grünem Ammoniak/Wasserstoff (über lange Strecken) der Schienentransport eine vergleichsweise günstige Option darstellt

Our values drive our actions

SAFETY

- We care for each other!
- We assess risks before acting
- We strive for zero incidents/ accidents
- We keep our workspace clean and tidy

RESPECT

- We value diversity
- We treat nature with respect
- We act ethically in everything we do
– it is the basis for all our (inter)actions
- We work together respectfully
and trustfully

ENGAGEMENT

- We reach company goals through ownership
and team-work
- We respect our processes and improve
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- We seek solutions that make a difference
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- We recognize outstanding contributions

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Transport of ammonia by maritime and inland vessels

Cristian Chiriță

viadonau – Österreichische Wasserstraßen-GmbH



Ammoniak-Workshop

Linz, 3. Juni 2025

Agenda

- Ammonia data sheet
- Rules and regulations
- Maritime transport
- Inland transport
- Ports and terminals
- Special procedures
- Conclusions

Ammonia data sheet

Colourless, toxic, corrosive, reactive gas

Strong noxious odour

Boiling point: – 33.4 °C

Freezing point: - 77.7 °C

Auto-ignition temperature: 651 °C

Requires high energy for ignition

Density: 0.708 kg/m³ @ 20 °C

Odour threshold: 1 – 50 ppm in humans

8 hour TWA: 20 ppm

15 min STEL: 50 ppm

H221	Flammable gases, Category 2
H280	Gases under pressure, Liquefied gases
H314	Causes severe skin burns and eye damage.
H318	Causes serious eye damage
H331	Toxic if inhaled
H400	Very toxic to aquatic life
H411	Toxic to aquatic life with long-lasting effects

Labelling according to Regulation (EC) No. 1272/2008



GHS04



GHS05



GHS06



GHS09

Rules and regulations for transport by ship

IGC Code – International Code of the Construction and Equipment of Ships Carrying Liquefied Gases in Bulk

ADN 2025 - European Agreement concerning the International Carriage of Dangerous Goods by Inland Waterways

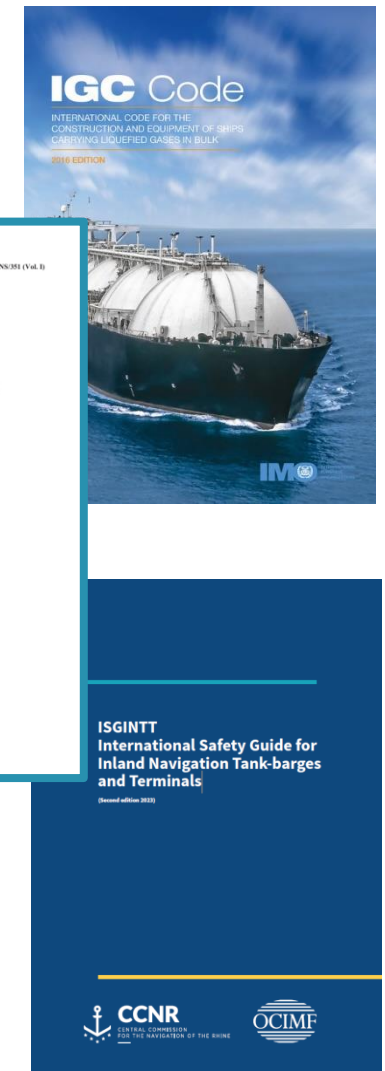
ISGINTT – International Safety Guide for Inland Navigation Tank-barges and Terminals

UN1005 – Ammonia, anhydrous

- Toxic and corrosive gas (2TC),
- Particularly dangerous for water bodies (N1)
- Transport via portable tanks (T50), pressure equipment (P200)
- Allowed in tankers and packaged form (T) for inland shipping.

UN9000 – Refrigerated ammonia

- Cryogenic liquefied toxic and corrosive gas (3TC)
- Only allowed to be transported in tanker vessels



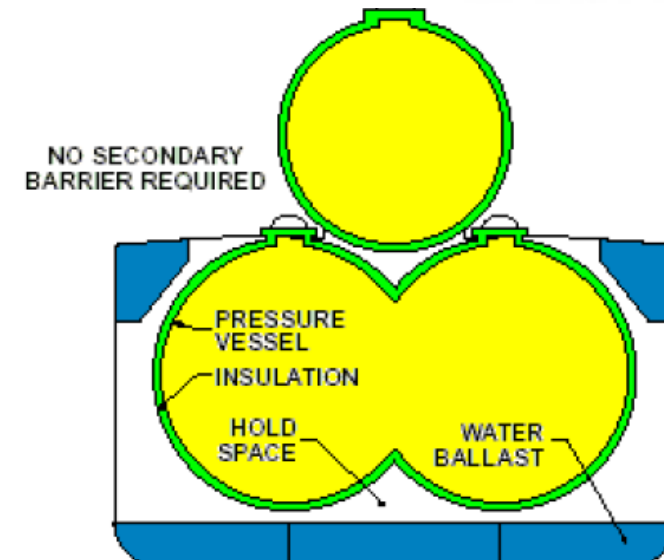
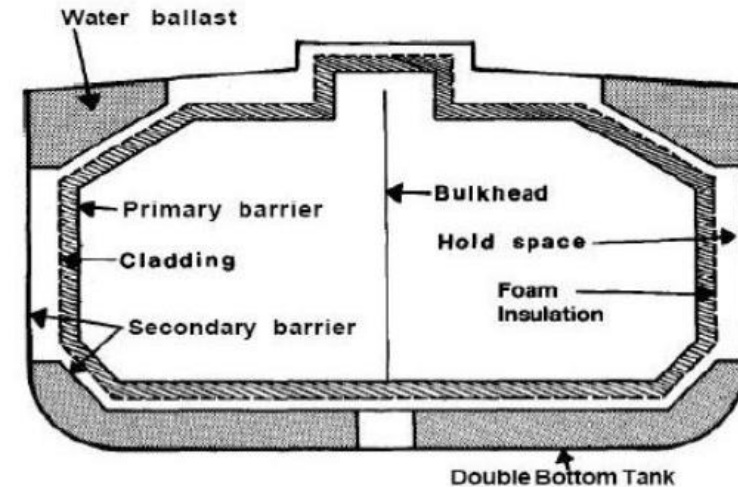
Maritime containment systems

Storage and maritime transport modes:

- Fully refrigerated (near atmospheric pressure @ -33°C)
- Semi-pressurised (5 to 7 barg @ -0°C)
- Pressurised (18 barg @ ambient temperature)
- All types of IMO IGC tanks can be used
 - Corrosivity → second barrier material (special steel)
 - Reactivity with the insulations
 - Toxicity → venting

Vessels

- Fully refrigerated LPG ships (most common)
 - Capacities 15 000 m³ to 100 000 m³
 - Type A prismatic tanks - internal centreline bulkhead
 - Secondary barrier - ship's hull
- Semi-pressurised ships
 - Capacities 2 500 m³ to 15 000 m³
 - Independent type C tanks



Maritime vessels for transport of ammonia

Gas Amethyst

Length overall: 229.90 m

Breadth: 37.20 m

Draft: 11.65 m

Tank capacity: 86 953 m³

Dual-fuel diesel/LPG engine



©Kawasaki Heavy Industries

MOL, Tsuneishi & Mitsui Project

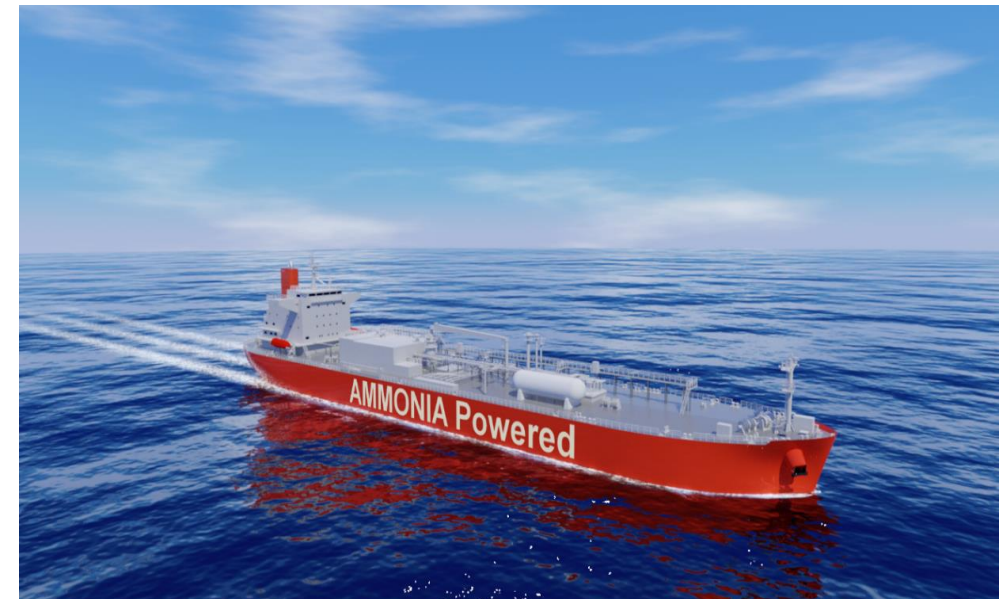
Length overall: Approx. 180.00 m

Breadth: Approx. 30.00 m

Depth: Approx. 19.00 m

Tank capacity: Approx. 40 000 m³

Dual-fuel ammonia engine (MITSUI-MAN B&W)



© Mitsui O.S.K. Lines

Containment systems for inland vessels

UN 1005 – Ammonia anhydrous (2TC)

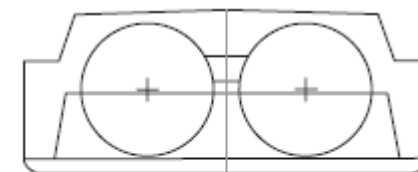
- Pressure cargo tanks - independent
- Water-spray system, manifold connection with quick closing valve
- Maximum degree of filling of the cargo tank 91 %
- Stress crack corrosion in carbon-manganese or nickel steel
- Post-weld treatment for stress relieving

UN 9000 – Ammonia deeply refrigerated (3TC)

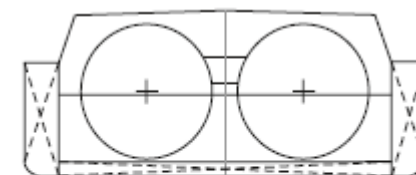
- Pressure cargo tanks - independent
- Maximum degree of filling of the cargo tank 95 %
- Refrigeration system, water-spray system
- Manifold connection with quick closing valve

UN 9000 – Ammonia anhydrous deeply refrigerated (3TC)

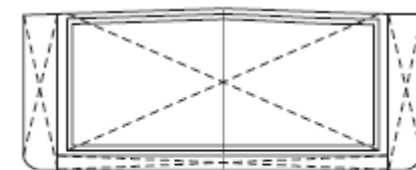
- Closed membrane cargo tanks
- Maximum degree of filling of the cargo tank 95 %
- Refrigeration system, water-spray system
- Manifold connection with quick closing valve



Type G Cargo tank design 1,
Type of cargo tank 1
(also by flush-deck)



Type G Cargo tank design 1,
Type of cargo tank 1
(also by flush-deck)



Type G Cargo tanks design 2,
Type of cargo tank 4

Inland vessels for transport of ammonia

HGK Pioneer

Length overall: 135.0 m

Breadth: 17.5 m

Low-water optimized design

Diesel-electric propulsion

Cargoes:

- cold liquefied (-33°C)
- pressure liquefied (18 barg)



© HGK Shipping GmbH

UNION XIV

Length overall: 106 m

Breadth: 11.45 m

Draft: 2.80 m

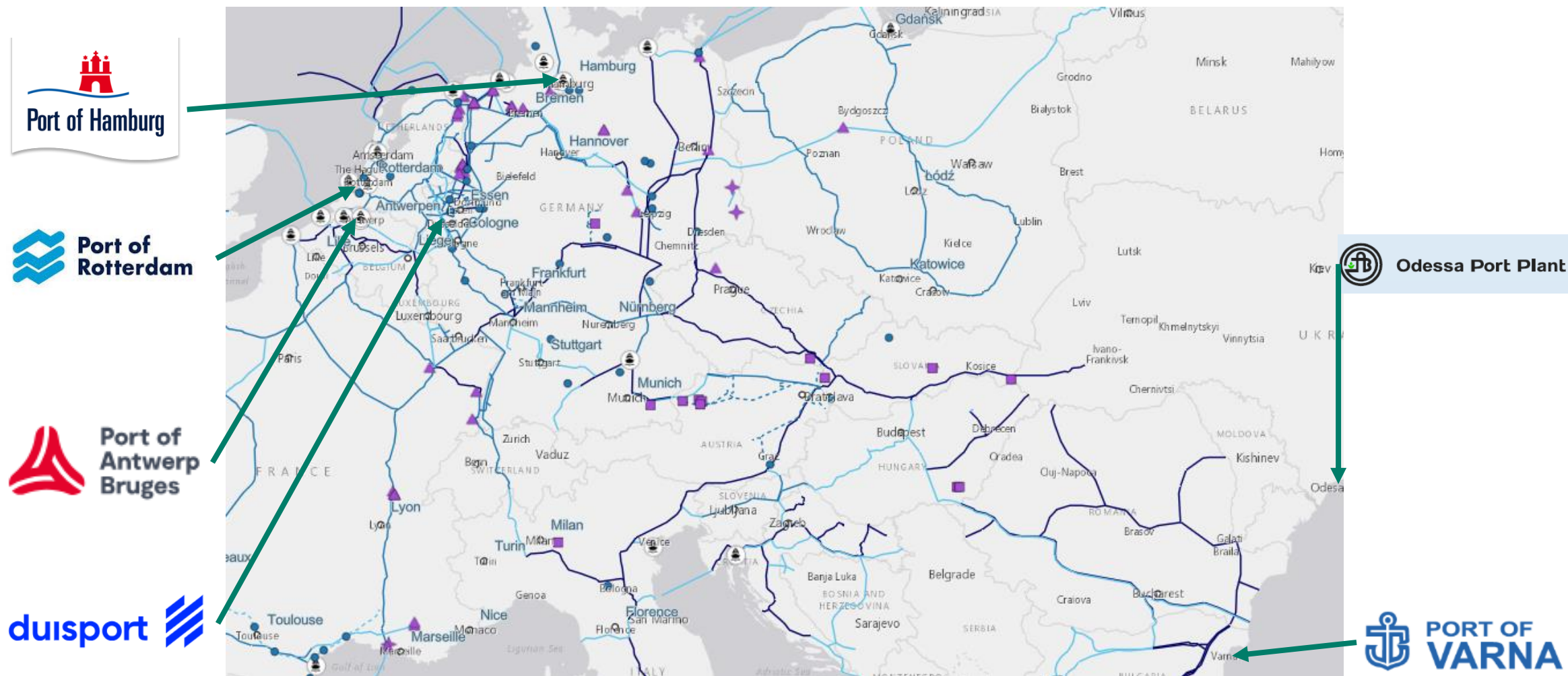
Tank capacity: 2 271 m³

4 independent pressure cargo tanks



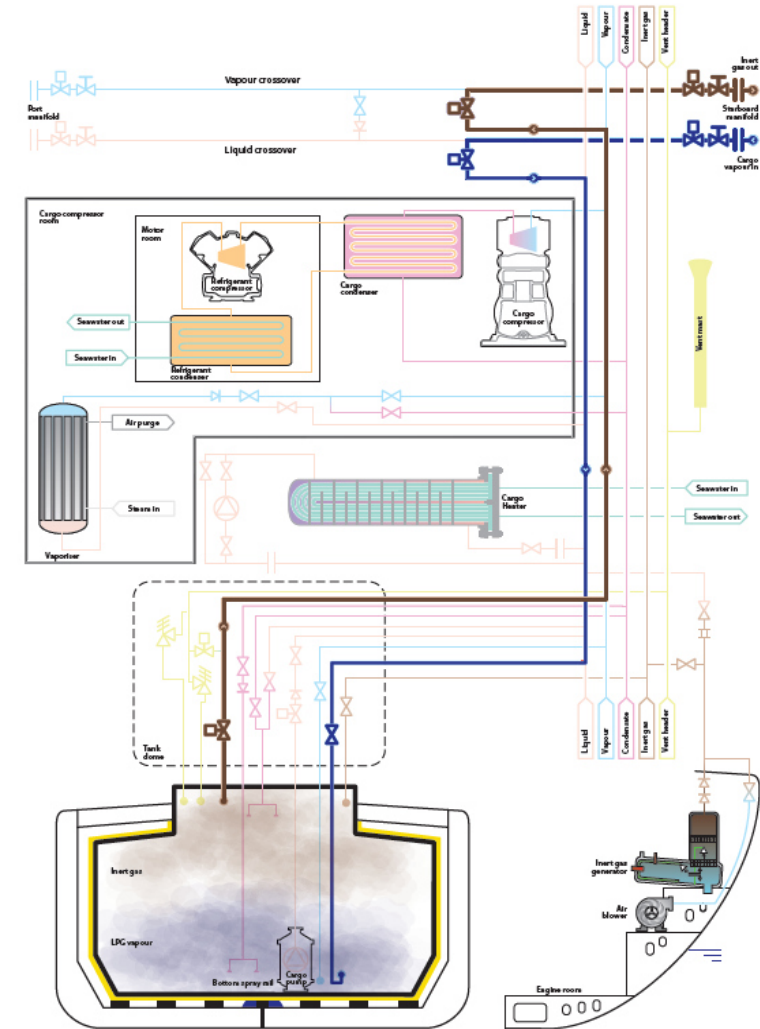
© Union Shipping

Ports and terminals



Ammonia special procedures - ISGINTT

- Ship's tanks need to be inerted with nitrogen
 - Spray loading → risk of static charge
 - NH_3 reacts with CO_2 → carbamates
 - Mixtures NH_3 + air → accelerate stress corrosion
- Gassing-up using cargo vapours from shore
- In absence of VRL – method for gassing-up is available
- Particular attention to:
 - Settings of cargo tank relief valves
 - High-pressure alarms
 - Compressors and re-liquefaction equipment
 - Gas-detection system
 - Alarms and controls
 - Maximum loading rates
 - Closely monitoring of tank pressures, temperatures, liquid levels and inter barrier spaces
- Special procedures for aeration/switching from NH_3 to LPG
- H_2O + NH_3 vapour → Unsafe → Vacuum



Conclusions

- The physical and chemical properties of NH_3 raise significant challenges to its shipment by vessels.
- Safety by design, standard procedures and appropriate training are used to mitigate risks.
- Both the maritime and inland gas tanker fleets can be expanded if the demand increases.
- Long-term contracts would accelerate the upsizing of the fleet.
- Several projects for NH_3 terminals in seaports are underway.
- NH_3 is also becoming increasingly interesting for the inland ports.

Thank you for your attention!



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AustriaEnergy

Developing a Green Way of Energy

June 2025 – HyPA event Linz - Austria

Hydrogen

H₂

Company Snapshot

AustriaEnergy Group founded in Vienna, Austria in 2006, subsidiaries and offices in Europe and Latin America.

Subsidiaries since 2006 in Spain, since 2009 in Italy, 2011 in Bulgaria and 2013 in Chile.

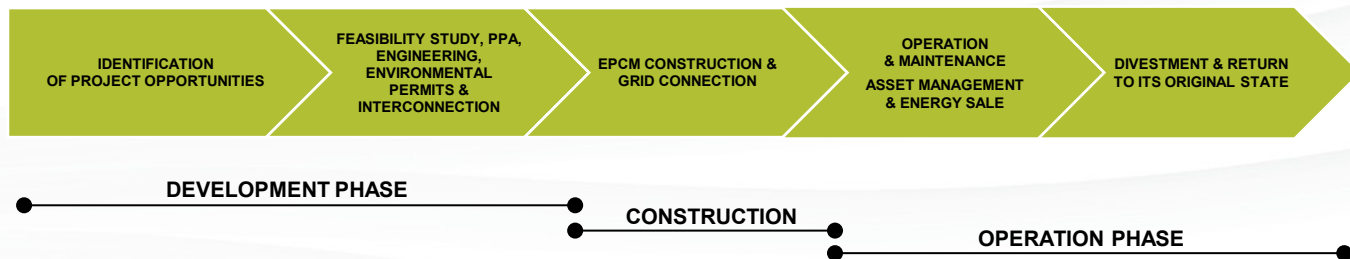
Since its commencement focused on the development, construction (EPCM), operation & management of renewable power plants with more than 1000MW

The Group has got an extensive practical experience managing all the processes involved in the entire life cycle of a renewable project, starting from development, throughout construction and operation.

Currently, the Group is evaluating to expand to markets such as Colombia, Peru among others.

AustriaEnergy offers:

- Project Development
- Construction (EPCM)
- Operation & Maintenance
- Asset Management



Current Project Pipeline

Project #	Project Name	Technology	Expected RtB	Expected COD	Capacity [MW]
5044	PE Ancud	Wind	Q1-Q2/2025	Q1/2027	133
5047	PV Sol de Algarrobal	Photovoltaic + BESS	Q4/2027	Q3/2029	350
5050	PV El Retiro	Photovoltaic + BESS	Q1/2027	Q1/2030	240
5078	PE El Parron	Wind + BESS	Q4/2028	Q2/2030	120
5085	PE Amadeus	Wind + BESS	Q4/2028	Q2/2030	250
5088	PE Danubio	Wind + BESS	Q4/2028	Q2/2030	120
5089	PE Viena	Wind + BESS	Q1/2028	Q3/2029	100
5060	HNH – 1° Phase	Green Ammonia	Q2/2027	Q2/2030	1.400
5060	HNH – 2° Phase	Green Ammonia	Q4/2028	Q4/2031	2.100
5062	Ammonia Austral Chile	Green Ammonia	Q1/2029 Q1/2031 ⁽¹⁾	2031 2033 ⁽¹⁾	5.400
TOTAL POWER					10. 213

- Part which is to be financed by AustriaEnergy
- Green cells indicate the Equity CAPEX

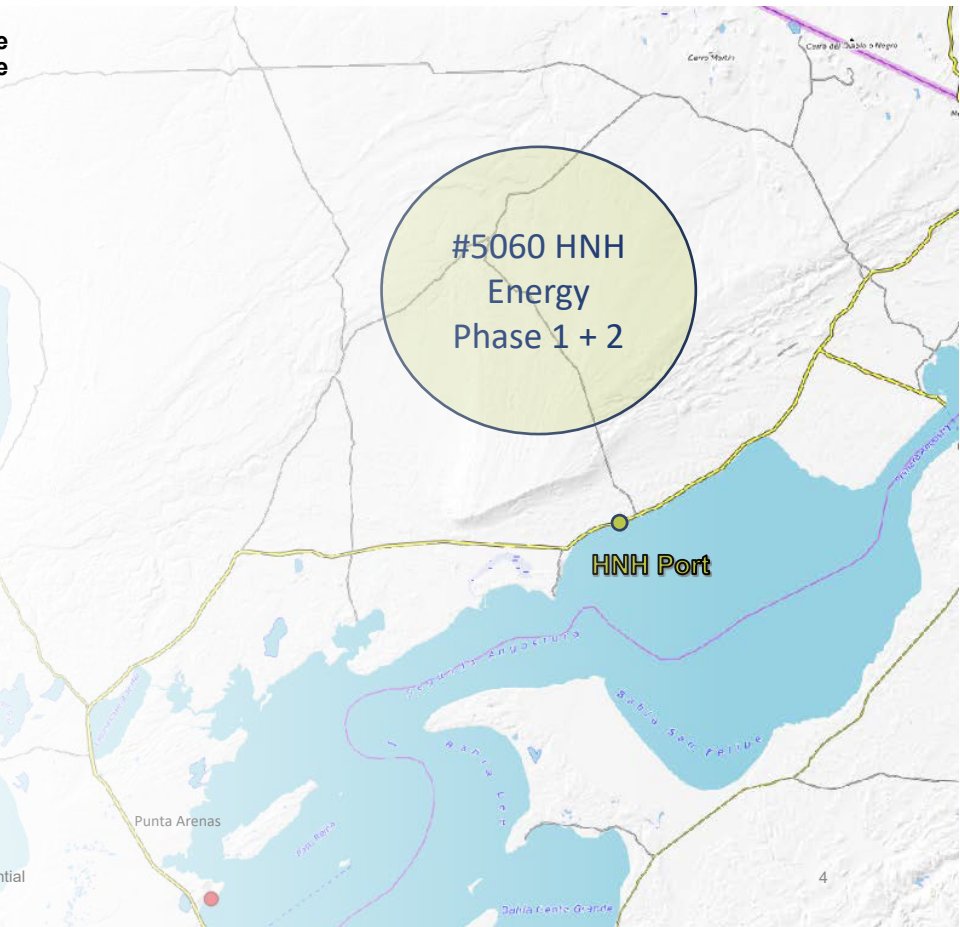
(1) RtB and COD expected for the two project phases



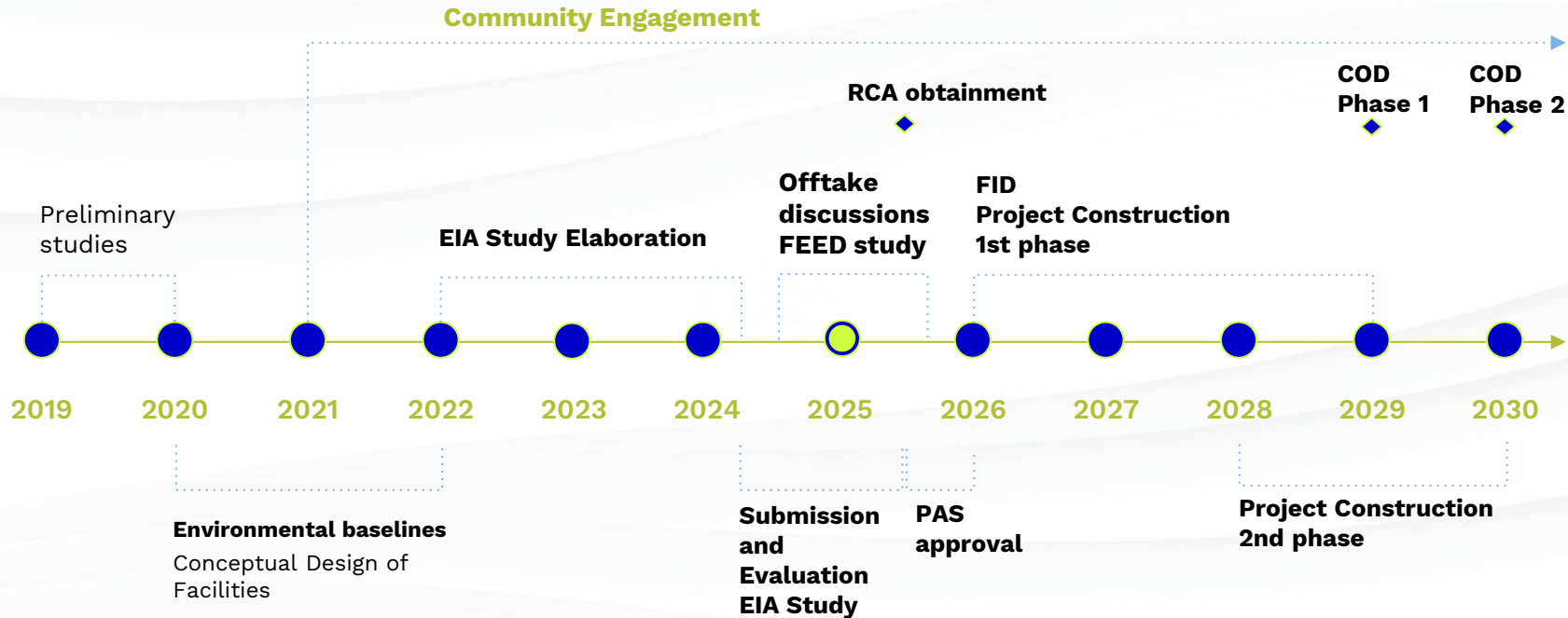
HNH Energy Phase 1 + 2

The project is situated in the San Gregorio municipality within the Magallanes and Antarctica region, approximately 99 kilometers from the regional capital, Punta Arenas

	Phase 1	Phase 1+2
WF Capacity	1.4 GW	3.5 GW
WF Capacity Factor	55%	52%
Electrolysis Capacity	1 GW	3 GW
H2 Production	120 kTon	291 kTon
NH3 Production	575 kTon	1.4 MTon



HNH Energy Project Timeline







Ammonia Austral Chile

The project is situated in the San Gregorio municipality within the Magallanes and Antarctica region, approximately 120 kilometers from the regional capital, Punta Arenas

	Base case	Potential
WF Capacity	4.4 GW	5.5 GW
WF Capacity Factor	58.3%	58.3%
Electrolysis Capacity	2.7 GW	3.4 GW
H2 Production	320 kTon	400 kTon
NH3 Production	1.6 MTon	2.0 MTon



Contact

We look forward to your questions.

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NH₃- MARKET, COST AND ECONOMICS

CONSIDERATIONS

LINZ, 03. JUNE 2025, R. GRZEMBA

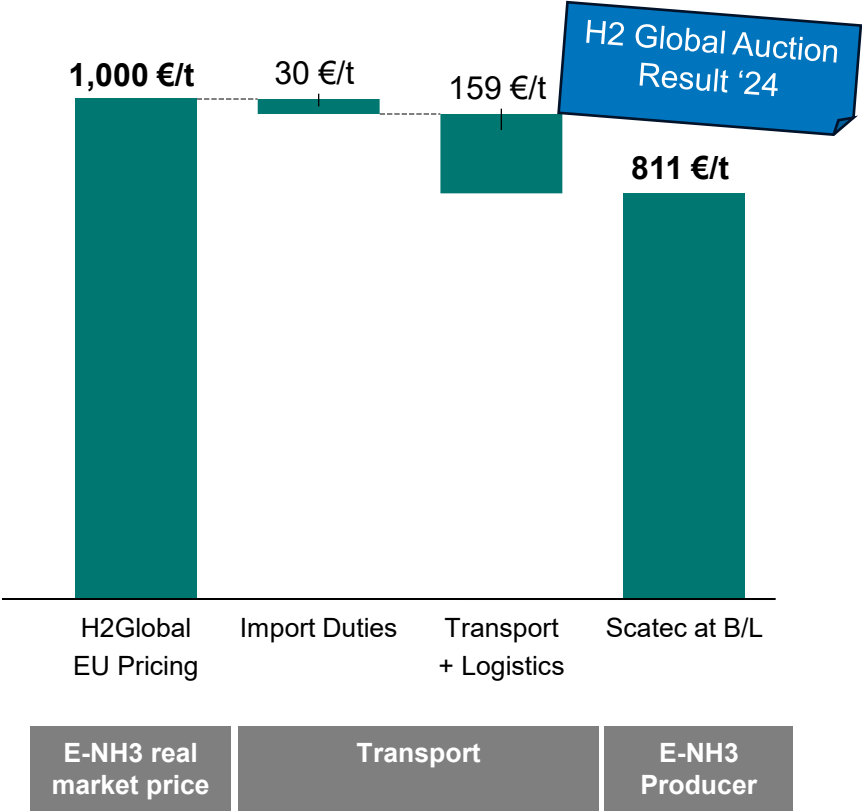
ANDRITZ



Topics

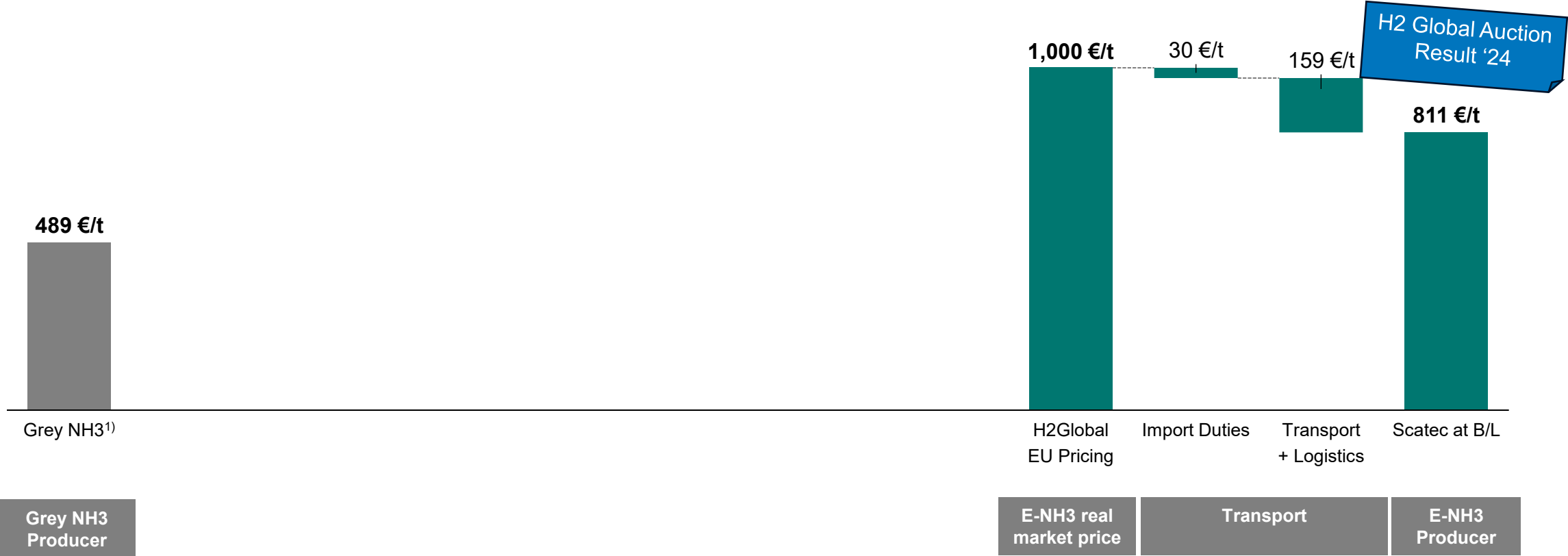
1. Market Observation
2. Underlying Instruments and Regulation
3. Andritz and P2X

H2 GLOBAL AUCTION CLEARED AT 1'000 €/T AMMONIA; PROJECT HAS NOT REACHED FID



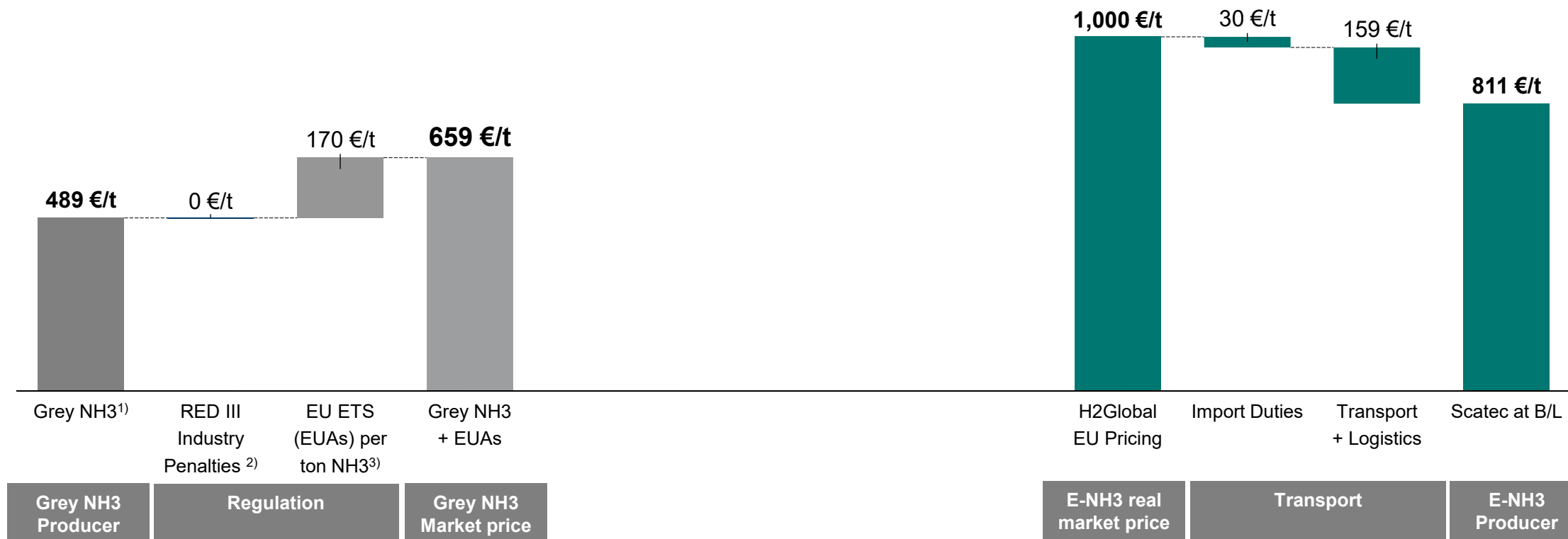
1) S&P Platts price NH3 Western Europe 27.05.2025, Ship & Bunker; 2) MS currently not penalizing Industry Targets; 3) EUA future price 27.05.2025: 71.6€/CO2, Assumed 2.4tonnes CO2 per 1 tonne of NH3 4) H2Global results as per press release
HYPA - LINZ - R.GRZEMBA - (C) ANDRITZ AG - ANDRITZ CONFIDENTIAL, DO NOT COPY OR DISTRIBUTE WITHOUT EXPLICIT CONSENT BY ANDRITZ AG

GREY NH3 HALF THE PRICE OF GREEN



1) S&P Platts price NH3 Western Europe 27.05.2025, Ship & Bunker; 2) MS currently not penalizing Industry Targets; 3) EUA future price 27.05.2025: 71.6€/CO2, Assumed 2.4tonnes CO2 per 1 tonne of NH3

NH₃ IN PRIMARY INDUSTRY TODAY: CARBON PRICING ISN'T CLOSING THE GAP, GREY NH₃ REMAINS 1/3 CHEAPER



1) S&P Platts price NH₃ Western Europe 27.05.2025, Ship & Bunker; 2) MS currently not penalizing Industry Targets; 3) EUA future price 27.05.2025: 71.6€ t/CO₂, Assumed 2.4tonnes CO₂ per 1 tonne of NH₃

PRODUCTION VIEW: DRIVING DOWN E-NH3 COSTS THROUGH OPTIMIZATION AND FUNDING



Location (Project Developer/Owner):

- Cheap Electricity
- High FLH

Engineering (EPC)

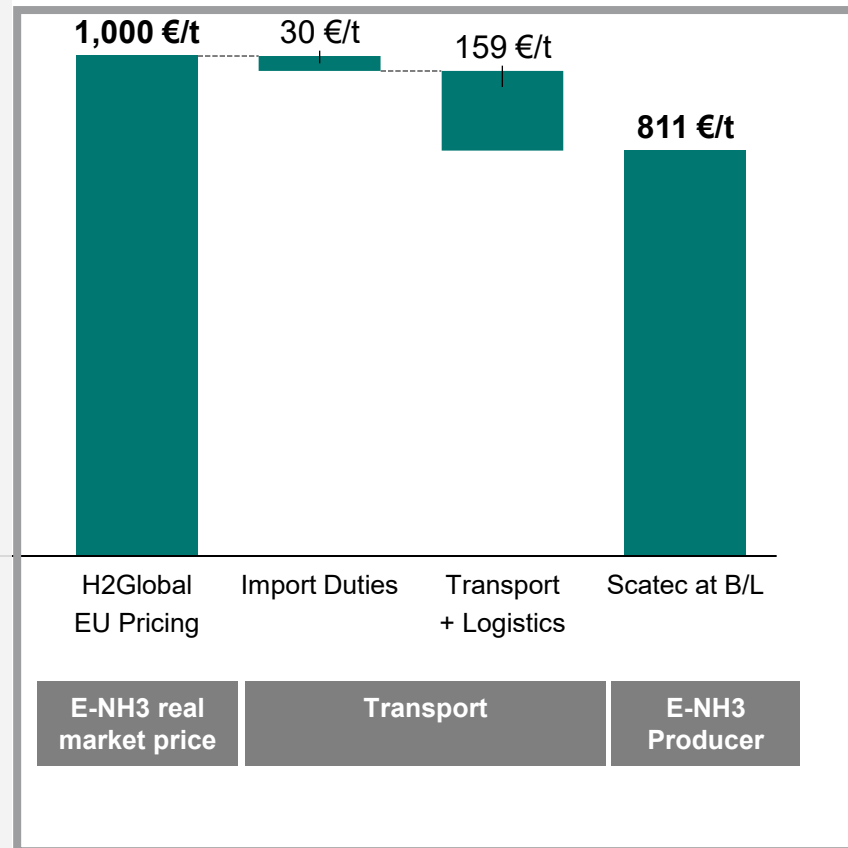
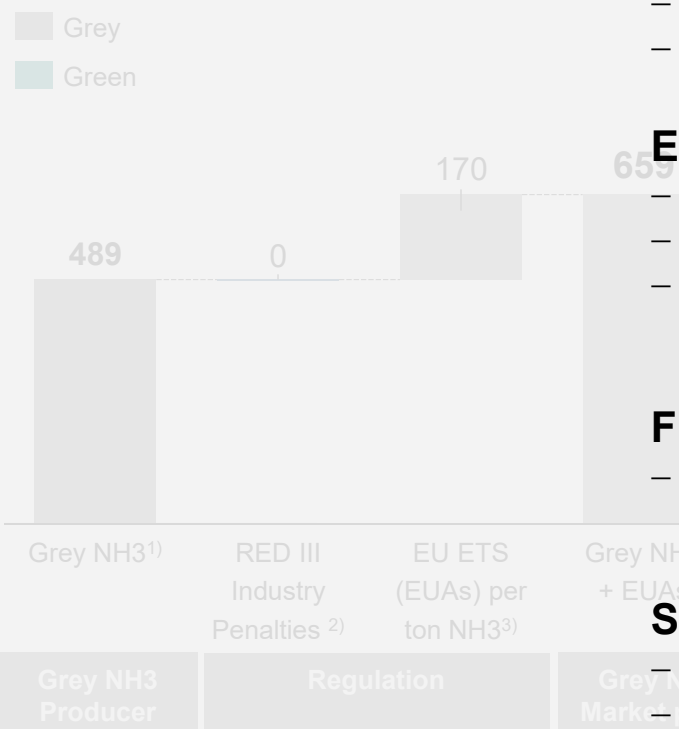
- Optimized Complex
- CAPEX Reduction
- OPEX Reduction through Smart Integration

Financing (Banks)

- Access to good/very good financing conditions

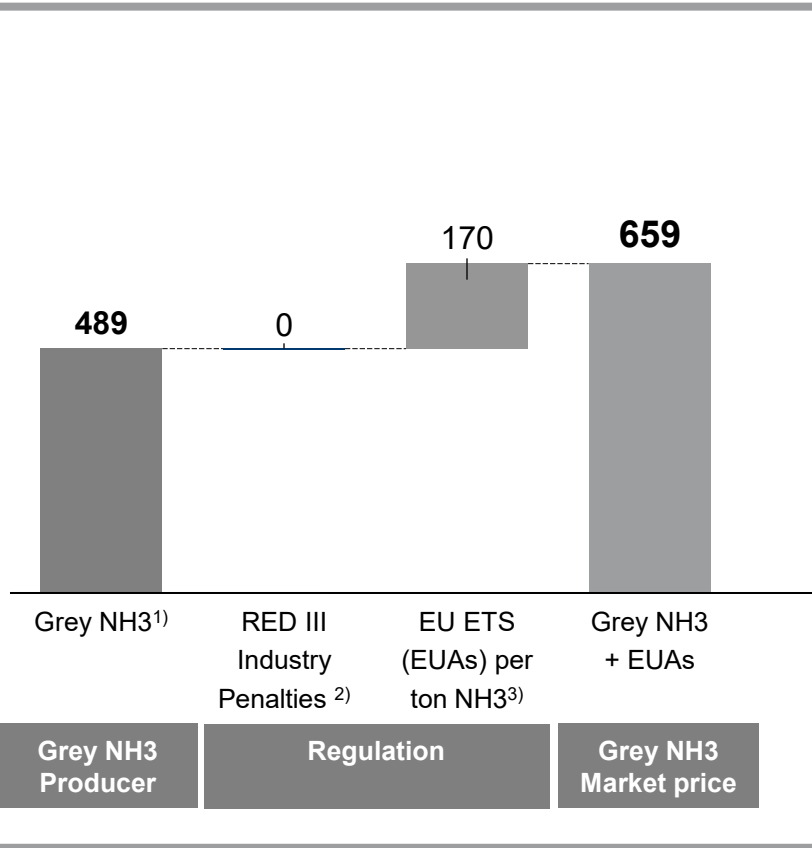
Subsidies (Governments)

- CAPEX Funding (e.g. IPCEI)
- OPEX Funding (e.g. H2-Bank)
- Tax-Credits



1) S&P Platts price NH3 Western Europe 27.05.2025, Ship & Bunker; 2) MS currently not penalizing Industry Targets; 3) EUA future price 27.05.2025: 71.6€/CO2, Assumed 2.4tonnes CO2 per 1 tonne of NH3

RELIANCE ON NG EXPOSES GREY NH₃ TO PRICE AND POLICY RISK



Grey NH₃:

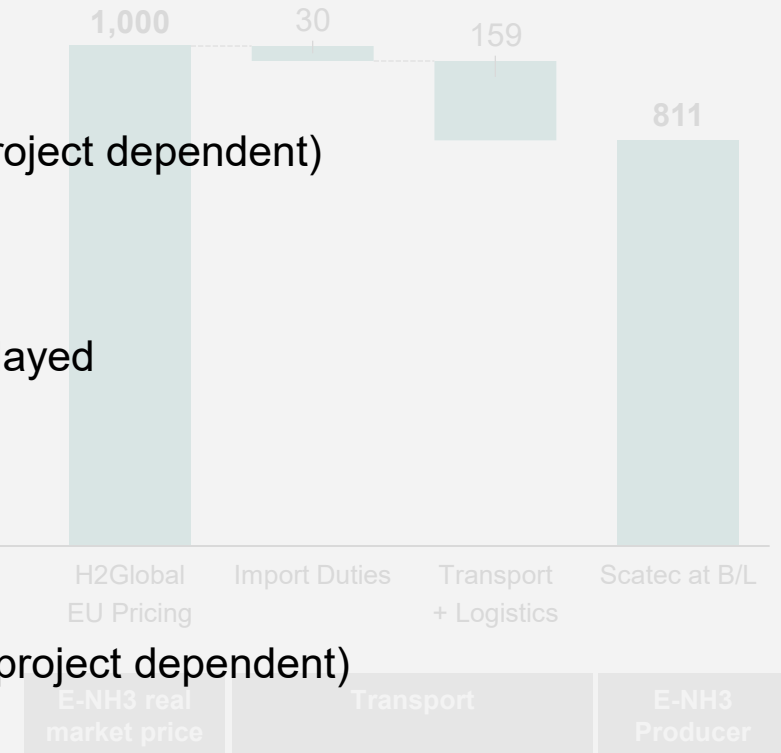
- NG Price Development
- ~1.0 t NG per 1.0t NH₃ (project dependent)

RED III Implementation

- Status in MS, most are delayed
- Penalties on 42% target?

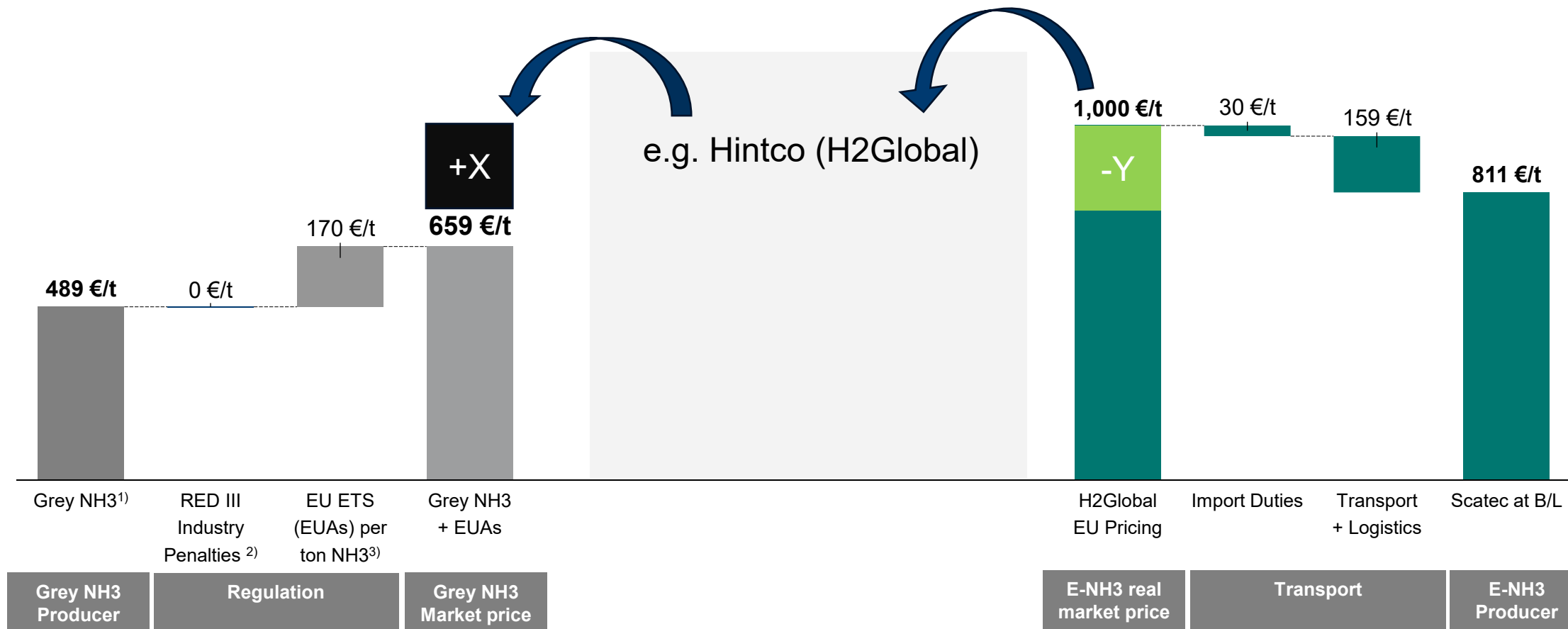
CO₂ Price

- Ramp-Up of EUA Price
- 2.4 t/CO₂e per 1.0 t/NH₃ (project dependent)



1) S&P Platts price NH₃ Western Europe 27.05.2025, Ship & Bunker; 2) MS currently not penalizing Industry Targets; 3) EUA future price 27.05.2025: 71.6€/CO₂, Assumed 2.4tonnes CO₂ per 1 tonne of NH₃

INSTRUMENTS, SUCH AS CFD TO CLOSE THE REMAINDER



1) S&P Platts price NH3 Western Europe 27.05.2025, Ship & Bunker; 2) MS currently not penalizing Industry Targets; 3) EUA future price 27.05.2025: 71.6€/CO2, Assumed 2.4tonnes CO2 per 1 tonne of NH3

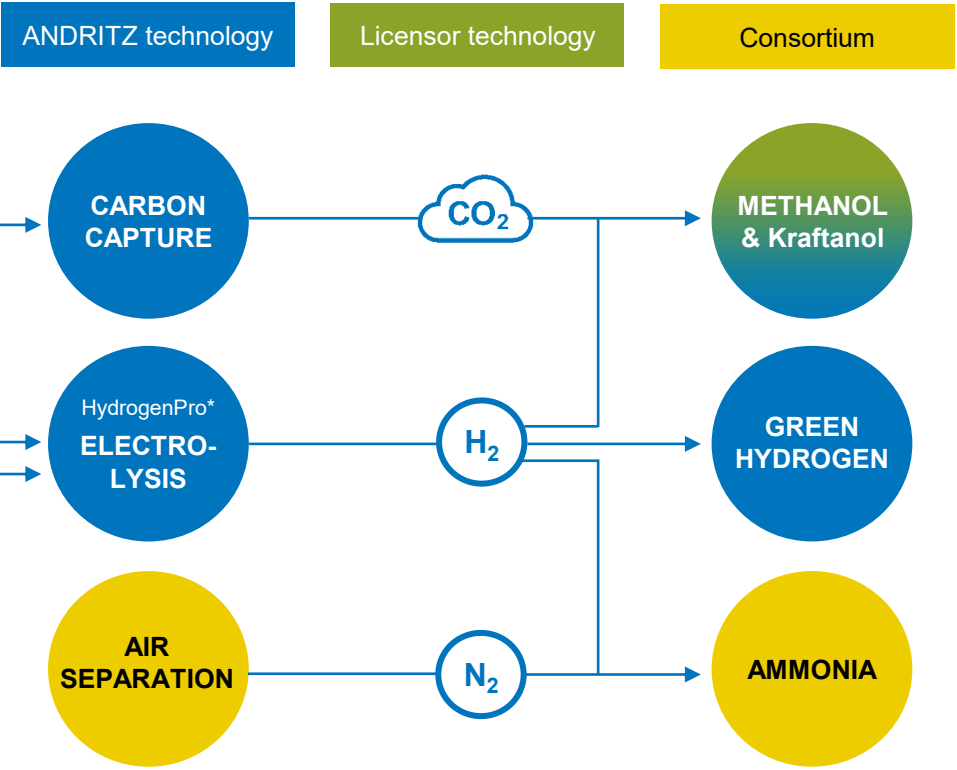


Andritz & P2X:

ANDRITZ P2X OFFERING



ANDRITZ' Integrated Power-2-X Solutions



From early engineering to EPC Solutions, to a fully operating plant with O&M life-cycle services

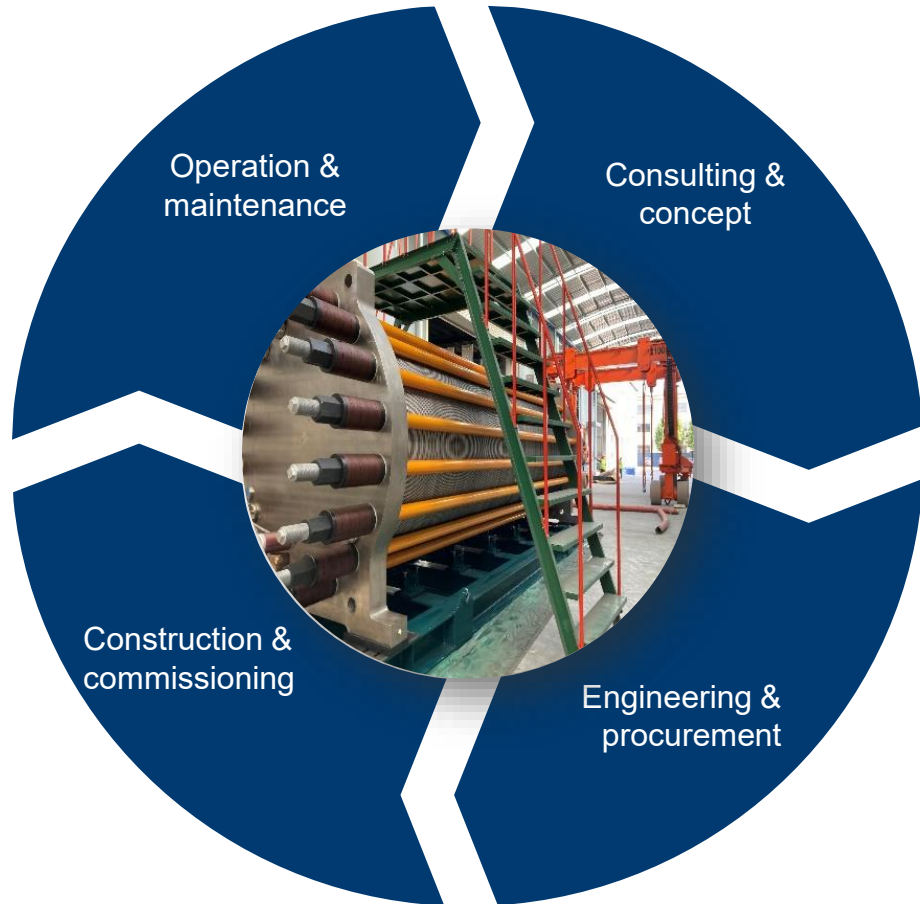


*ANDRITZ minority shareholder

FROM AN IDEA TO AN OPERATING PLANT



We lead every execution aspect, ensuring efficient and effective project deliveries



We deliver technology-focused, complete EPC solutions, including early engineering consulting services. Concurrently, we offer LTSA (long-term service agreements) for operation and maintenance



YOUR TRUSTED PARTNER FOR P2X



Clear and responsive communication is the cornerstone of our partnerships, ensuring we understand and meet your needs

DELIVERING PLANTS WITH PERFORMANCE GUARANTEES

As a solution provider, we utilize proprietary technology, in-house core components and expert integration engineering, allowing us to offer performance guarantees for entire plants.

INCREASING VALUE FROM THE START

Our long-term service agreements (LTSA) emphasize operation + maintenance services through digital solutions. Our Metris platform enhances plant performance management, predictive maintenance, and autonomous operations, ensuring the production targets are met.

ANDRITZ P2X SOLUTIONS

LEADING THE WAY IN INTEGRATION ENGINEERING

Our excellence in integration engineering ensures optimized initial investments and ongoing operational costs without compromising quality, safety or performance.

FOSTERING CUSTOMER PROXIMITY

Clear and responsive communication is the cornerstone of our partnerships, ensuring we understand and meet your needs. With a presence in 280 locations worldwide, we can efficiently build P2X solutions at any location specified by the customer.

JOINING FORCES WITH INDUSTRY LEADERS TO DRIVE GREEN TRANSITION



We aim for active discussion and collaboration with industry associations

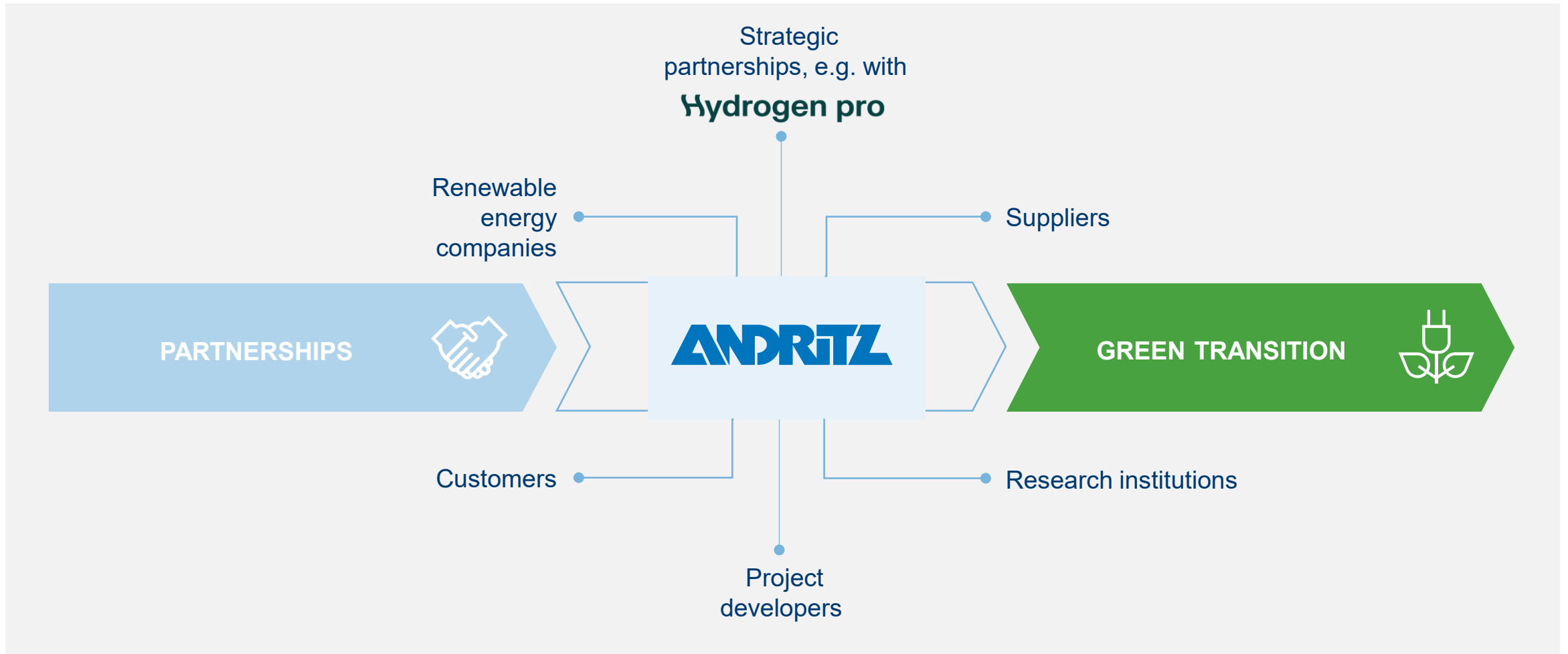


**Power-to-X
for Applications**

NOBODY CAN DO IT ALONE



Partnerships are required to reach best levelized cost of product



WHAT CAN BE LEARNED FOR OTHER PTX AND HYDROGEN PROJECTS?

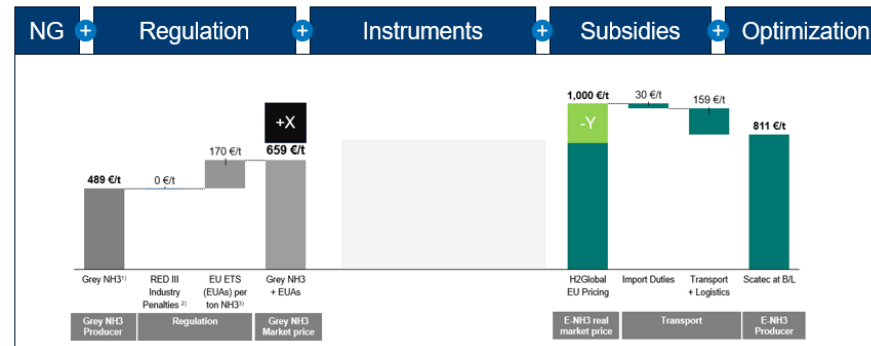


July '24: Wiva Erfahrungsaustausch:

- Understand each Projects Value Chain!
- Understand the Use-Case!
- Understand each Projects Market: Which Levelized Cost are to be archived?

May '25:

- Regulation!
- Broader Market View



Green
hydrogen

FOR THE CHANGE

WE REDUCE GREENHOUSE GASES WITH
EFFICIENT GREEN HYDROGEN PLANTS

ANDRITZ

ENGINEERED SUCCESS



RICHARD GRZEMBA

Manager Market Development
Green Hydrogen, Renewable Fuels and PtX
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